

twiinworkspace

The only workspace management tool you'll ever need. Operate, manage and grow your workspace all from one platform.

twiinworkspace is a software management platform, billing solution and sales module, designed and built for the flexible workspace and coworking sectors.



Benefits



Drive revenue

Effective sales lead pipeline management, additional revenue stream opportunities with external client meeting room booking and all client services on one bill.



Tailored pricing

Transparent pricing designed around your space. Large or small you'll get the best solution and fairest price for each of your workspaces.



Integrated

Seamless integration with accounting systems and Office 365, streamlining billing and communications.



Time saving

Effective sales lead pipeline management, additional revenue stream opportunities with external client meeting room booking and all client services on one bill.



Management reporting

Reports that allow you to manage your spaces effectively day to day and for your investors to assess the performance of your workspaces.



Peace of mind

All data is encrypted with a dedicated UK hosted server environment with GDPR compliance by design.



“When I first saw the twiinworkspace demo, I got excited and thought that this could actually work for us! I saw how it easy it was to use, and I knew that - with our varied level of technical skills in the team - the simplicity of the UX was something that would work.”

ARENA



“Our whole management team really liked twiinworkspace as soon as they saw it. It’s really user-friendly, simple and clear. twiinworkspace has a colourful user interface that really helps you understand how to use it. Plus, it actually does what we want it to. It has real wow factor!”

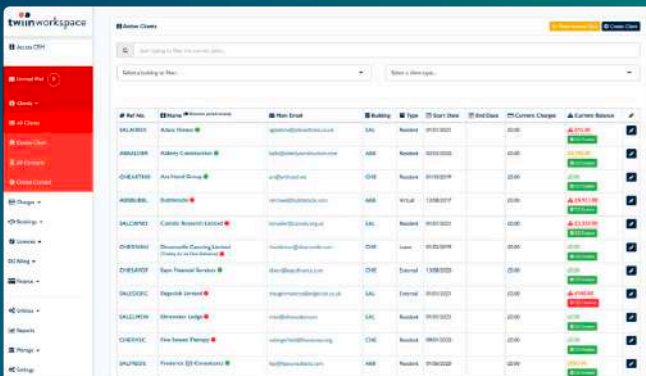
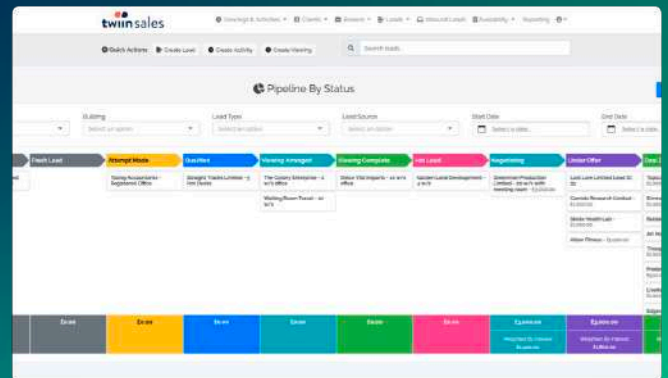
CHADWICK BUSINESS CENTRES

twiinworkspace

We know that every workspace is unique, so twiinworkspace is made up of 3 elements allowing you to create a solution that's perfect for you.

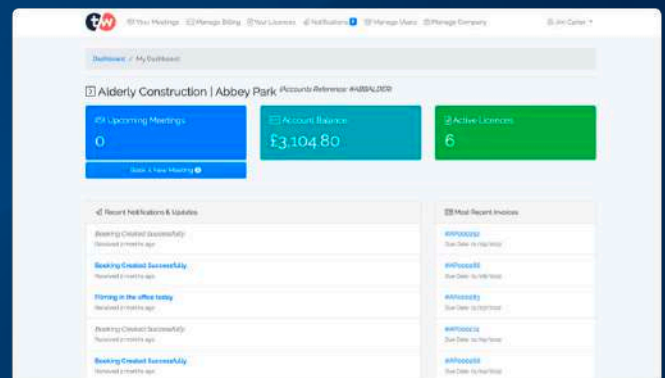
twiinsales

The twiinsales module allows the operator to manage their sales process from initial enquiry through to contract signing. Key features include automated broker workflow, clear easy to navigate pipeline, Office 365 integration for email comms and calendar integration, view real time availability and leverage the availability API, plus many other features.



twiinworkspace

The standalone main twiinworkspace module is the hub of the workspace for managing client data, agreements, adhoc and monthly bill runs (with integration with existing accounting software packages), client ledgers and credit control, Office 365 integration for client communications, creation of agreements with ability to sign them either by wet signature or e-signature via HelloSign, meeting room bookings and much more.



twiinportal

Finally, twiinportal completes the package by offering clients the ability to self-serve and manage their own data along with offering payment processor integrations so workspace users can easily pay online for goods and services. Other features include booking, editing and cancelling meetings, view and download copy invoices and agreements, pay invoices and full account balances with Stripe or Opayo integration plus many other features.

OUR CLIENTS



Easy to use technology that enhances flexible workspace

We partner with flex operators and commercial landlords to bring their spaces to life by providing connectivity and workspace management solutions that deliver growth. We work with a range of clients that includes everyone from boutique coworking spaces through to large multi-site operators.



Our ethos is to be easy to do business with. Our clients don't just choose us for our leading-edge technology. We deliver a service that's friendly, authentic and personal. We're their trusted technical advisers who listen, ask questions and communicate our knowledge clearly. We relish the challenge of meeting our customer's needs every day - of making them happy.



hello@technologywithin.com

0207 953 8888

@techwithinn we.are.technologywithin

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