



twiindata landlord

Commercial Real Estate | **Data Management Solution**

technologywithin.com/twiindata-landlord



The perfect managed internet solution for multi-tenant workspace.

- ✔ Convert your void space into flexspace in one easy step
- ✔ Dedicated UK based customer support and on-site engineers
- ✔ Fully managed fibre and service installation
- ✔ Billing your tenants direct, saving you time
- ✔ Any revenue net gains passed back to you automatically

As an office space owner, we understand that you don't want to run a flexible workspace brand, but you do want to maximise returns on your office space. To do that you need to provide the most important thing to your tenants – a great internet connection.

At **technologywithin** we offer landlords like you a hassle-free solution to providing your tenants with high-performance connectivity, supported by the right commercials.

How does it work?

twiindata landlord provides a resilient, reliable internet connection through installation of dual fibre circuits into your building. This ensures that your clients can move in and get straight online, ensuring no delays in contract start dates. The simple client interface allows your team to easily set up those new clients and our monitoring software ensures that the service is remotely monitored and managed to ensure high service levels and satisfied tenants.

Alongside peace of mind for landlords and building managers, **twiindata landlord's** attractive commercial model is compelling. The landlord is billed for the fibre connection and then **technologywithin** bill the building's tenants for the internet services directly, returning any excess above the fibre cost to the landlord. Saving time and generating an additional revenue stream.



meshdata landlord | Customer Success Story



Great Portland Estates plc chose to partner with **technologywithin** when refurbishing their vibrant Elm Yard offices in London's Clerkenwell. By asking us to provide dual fibre circuits to their building, they have created a resilient internet connection which is ready to go as soon as occupiers move in, ensuring no delays in contract start dates. The **twiindata landlord** system's remote monitoring and management ensures high service levels and satisfied occupiers, alongside a compelling commercial model.



Our existing clients tell us that what they value the most about **twiindata landlord** is that everything is taken care of for them to ensure that their tenants receive a fast and secure internet connection.

Six reasons why you need **twiindata landlord**



We manage the fibre connection to the building; we deal with the providers and make sure everything runs smoothly.



We provide all the necessary equipment in the building to provide, monitor and manage reliable internet connectivity. You won't need to get technical or plug anything in, we'll handle it for you.



We divide the fibre connection into dedicated bandwidth for each client, so everyone gets the speeds they need.



We provide UK based customer service and onsite engineers to address any set up or performance queries, no need for you to field any technical questions, our team have got it covered.



We bill your tenants directly for service, removing the pain of the 'bill run', and manage the process for you.



We ensure that your tenants are connected to the service immediately after they move in, so that there's no interruption to their business or yours

A simple commercial deal:

1

If your building is new, or unoccupied

We understand that committing to a long-term internet provision contract for a newly launched or refurbished building isn't attractive, so we can offer shorter terms and share the risk with you. This is the perfect solution to help you attract new occupiers with services ready and waiting for when they move in without the risk of a long-term contract.

2

If your building has established tenants

If your building already has established occupiers, **twiindata landlord's** longer-term commercial model will be compelling, giving you the opportunity to receive the excess billed to your tenants above the fibre cost, generating an additional revenue stream.



If your office portfolio would benefit from **twiindata landlord**, please contact our Sales team to arrange a chat and a demo.

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Technology for successful workspaces

We develop and manage services and software which are perfect tools for operators and landlords to manage their workspaces effectively and profitably. Our solutions are tailor-made for every building, installed and supported by our team of experts and used by over 15,000 clients in the UK.



We have

15k+

companies using our network every single day



We carry over

1 million

minutes of calls on our voice platform every month



We transfer over

36 terrabytes

of data through the **twi**ndata platform every single day



We have

350+

locations using our data management services every single day in the UK



We deliver the technology, so that you can focus on growing your business

We design and build our products at Geek HQ in Hampshire whilst our primary sales office is in central London. We have clients from Aberdeen to Plymouth, so wherever you're based, we have a solution for you. Our clients (many of whom have been with us for over ten years) consider us as part of their team and know our team members by name. Together we provide connectivity and seamless support to them.