



meshdata landlord

Commercial Real Estate | **Data Management Solution**

technologywithin.com/meshdata-landlord



The perfect managed internet solution for multi-tenant workspace

- ✓ Fully managed fibre and service installation
- ✓ Billing your tenants direct, saving you time
- ✓ Any revenue net gains passed back to you automatically
- ✓ Dedicated UK based customer support and on-site engineers

As an office space owner, we understand that you don't want to run a flexible workspace brand, but you do want to maximise returns on your office space. To do that you need to provide the most important thing to your tenants – a **great internet connection**.

At technologywithin we offer landlords like you a hassle-free solution to providing your tenants with high-performance connectivity, supported by the right commercials.

meshdata landlord provides a resilient, reliable internet connection through installation of dual fibre circuits into your building. This ensures that your clients can move in and get straight online, ensuring no delays in contract start dates. The simple client interface allows your team to easily set up those new clients and our monitoring software ensures that the service is remotely monitored and managed to ensure high service levels and satisfied tenants.

Alongside peace of mind for landlords and building managers, meshdata landlord's attractive commercial model is compelling. The landlord is billed for the fibre connection and then technologywithin bill the building's tenants for the internet services directly, returning any excess above the fibre cost to the landlord. Saving time and generating an additional revenue stream.

 meshdata landlord | Customer Success Story

“Great Portland Estates plc chose to partner with **technologywithin** when refurbishing their vibrant Elm Yard offices in London's Clerkenwell. By asking us to provide dual fibre circuits to their building, they have created a resilient internet connection which is ready to go as soon as occupiers move in, ensuring no delays in contract start dates. The meshdata landlord system's remote monitoring and management ensures high service levels and satisfied occupiers, alongside a compelling commercial model.”



If your office portfolio would benefit from meshdata landlord, please contact our Sales team on **0207 953 8888** or email us at **hello@technologywithin.com** to arrange a chat and a demo.

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Our existing clients tell us that what they value the most about **meshdata landlord** is that everything is taken care of for them to ensure that their tenants receive a fast and secure internet connection.

Six reasons why you need meshdata landlord



We manage the fibre connection to the building; we deal with the providers and make sure everything runs smoothly.



We provide all the necessary equipment in the building to provide, monitor and manage reliable internet connectivity. You won't need to get technical or plug anything in, we'll handle it for you.



We ensure that your tenants are connected to the service immediately after they move in, so that there's no interruption to their business or yours



We divide the fibre connection into dedicated bandwidth for each client, so everyone gets the speeds they need.



We provide UK based customer service and onsite engineers to address any set up or performance queries, no need for you to field any technical questions, our team have got it covered.



We bill your tenants directly for service, removing the pain of the 'bill run', and manage the process for you.



Today's businesses depend on fast and reliable connectivity to operate. **Wired Certification** acts as a tool for landlords and developers to benchmark and improve the digital connectivity within their buildings.

It also evaluates the connectivity experience that a building can deliver to its tenants, rating the buildings' digital infrastructure to ensure businesses can operate seamlessly in a resilient, agile and future-ready space.



Buildings that are Wired Certified command **4.7% more in rent** than in similar buildings that do not have the connectivity accreditation - *report carried out by EG Radius.*





We're the trusted partner of the flex space industry

We develop and manage services and software which are perfect tools for operators and landlords to manage their workspaces effectively and profitably. Our solutions are tailor-made for every building, installed and supported by our team of experts and used by over 12,000 clients in the UK.



We have

12k+

companies using our network every single day



We carry over

1 million

minutes of calls on our voice platform every month



We transfer over

36 terrabytes

of data through the meshdata platform every single day



We have

350+

locations using our data management services every single day in the UK



We deliver the technology, so that you can focus on growing your business

We design and build our products at Geek HQ in Hampshire whilst our primary sales office is in central London. We have clients from Aberdeen to Plymouth, so wherever you're based, we have a solution for you. Our clients (many of whom have been with us for over ten years) consider us as part of their team and know our team members by name. Together we provide connectivity and seamless support to them.